



PCM Named CRN® Triple Crown Award Winner

October 10, 2017

Fourth Annual Award Program Recognizes Standout Solution Providers

EL SEGUNDO, Calif., Oct. 10, 2017 (GLOBE NEWSWIRE) -- [PCM, Inc.](#) (NASDAQ:PCMI), a leading technology solutions provider, today announced that [CRN®](#), a brand of [The Channel Company](#), has honored PCM with its esteemed 2017 [Triple Crown Award](#). Forty North American solution providers had the necessary revenue, growth and technical expertise to be recognized on three of CRN's pre-eminent solution provider lists, earning them the Triple Crown Award this year.

CRN assembles lists and rankings each year to recognize solution providers who are setting the bar in the IT industry, including the [Solution Provider 500](#), which lists the largest solution providers in North America by revenue; the [Fast Growth 150](#), which ranks the fastest-growing solution providers; and the [Tech Elite 250](#), which recognizes solution providers that have received the highest-level certifications from leading vendors. It is a considerable achievement for a solution provider to make any one of these lists; to make it onto all three, however—as this year's Triple Crown Award winners have done—is a big achievement. A company must simultaneously have enough revenue to be ranked on the Solution Provider 500 list, record double- or triple-digit growth for recognition on the Fast Growth 150, and invest heavily in top certifications to attain Tech Elite 250 status.

Since 1987, PCM has been a leading provider of IT products, services, and solutions to businesses, government agencies, educational, institutions, and healthcare facilities. With robust Cloud, Security, Datacenter and Managed Service practices and access to over 300,000 IT products from top tier manufacturers, PCM continues to scale with and support its customers IT needs.

"We are much more than an IT solutions provider; we are a trusted partner to our customers and a valuable asset to the world's leading technology providers," noted Frank Khulusi, CEO of PCM, Inc. "Our proven experience in advanced, emerging and legacy technologies stands out in a crowded market. We use our strengths to scale and customize our products, solutions and services to meet the needs and exceed the expectations of our clients."

"This year's CRN Triple Crown Award winners boast multiple, advanced technical certifications from leading vendors, rank among the top-earning IT solution providers in North America, and are some of the fastest-growing organizations in the channel today," said Robert Faletta, CEO of The Channel Company. "These over-achieving businesses have set the standard for success in the strategic service provider era and are leading the channel into an exciting new future."

The 2017 Triple Crown Award winners will be featured in the October issue of CRN and can be viewed online at www.crn.com/triplecrown.

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About PCM

PCM, Inc., through its wholly-owned subsidiaries, is a leading multi-vendor provider of technology solutions, including hardware, software and services to small, medium and enterprise businesses, state, local and federal governments and educational institutions across the United States, Canada and the UK. We generated net sales of \$2.3 billion in the twelve months ended June 30, 2017. For more information, please visit investor.pcm.com or call (310) 354-5600.

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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