



## PCM Named to 2018 CRN® Tech Elite Solution Providers List

April 3, 2018

Tech Elite 250 list recognizes IT solution providers with deep technical expertise and premier certifications

EL SEGUNDO, Calif.--(BUSINESS WIRE)--Apr. 3, 2018-- [PCM, Inc.](#) (NASDAQ: PCMI), a leading technology solutions provider, today announced that [CRN®](#), a brand of [The Channel Company](#), named PCM to its 2018 Tech Elite 250 list. This annual list honors an exclusive group of North American IT solution providers that have earned the highest number of advanced technical certifications from leading technology suppliers, scaled to their company size.

To compile the annual list, The Channel Company's research group and CRN editors work together to identify the most customer-beneficial technical certifications in the North American IT channel. Companies who have obtained these elite designations which enable solution providers to deliver premium products, services and customer support are then selected from a pool of online applicants.

"PCM takes training and technical certifications very seriously. We invest significant resources, both time and money, to obtain the most relevant and current technology certifications, ensuring that our engineers remain the most knowledgeable experts in each of the technologies we represent. These include certifications at the highest levels from the tech leaders that drive innovation," said Jay Miley, President of PCM.

"Being named to CRN's Tech Elite 250 list is no small feat," said Bob Skelley, CEO of The Channel Company. "These companies have distinguished themselves with multiple, top-level IT certifications, specializations and partner program designations from the industry's most prestigious technology providers. Their pursuit of deep expertise and broader skill sets in a wide range of technologies and IT practices demonstrates an impressive commitment to elevating their businesses and to providing the best possible customer experience."

"We are pleased to be named to the CRN Tech Elite Solution Provider list. We know that organizations large and small depend on PCM to be their trusted IT solutions provider and advisor. The advanced technology certifications we earn ensures that our team has the most up to date knowledge while providing additional confidence to our customers, knowing they are working with well-trained certified professionals and getting the best advice in the industry," stated PCM CEO Frank Khulusi.

Coverage of the Tech Elite 250 will be featured in the April issue of CRN, and online at [www.crn.com/techelite250](http://www.crn.com/techelite250).

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### About PCM

PCM, Inc., through its wholly-owned subsidiaries, is a leading multi-vendor provider of technology solutions, including hardware, software and services to small, medium and enterprise businesses, state, local and federal governments and educational institutions across the United States, Canada and the UK. We generated net sales of \$2.2 billion in the twelve months ended December 31, 2017. For more information, please visit [investor.pcm.com](http://investor.pcm.com) or call (310) 354-5600.

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### About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com)

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The Channel Company  
Melanie Turpin  
(508) 416-1195  
[mturpin@thechannelco.com](mailto:mturpin@thechannelco.com)