

PCM Ranked #2 Among Top 501 Global Managed Service Providers

July 2, 2018

11th Annual MSP 501 Identifies World's Most Forward-Thinking MSPs & Leading Trends in Managed Services

EL SEGUNDO, Calif.--(BUSINESS WIRE)--Jul. 2, 2018-- [PCM Inc.](#) (NASDAQ: PCMI) ranks second among the world's 501 most strategic and innovative managed service providers (MSPs), according to the Channel Futures 11th annual MSP 501 Worldwide Company Rankings.

The MSP 501 is the first, largest and most comprehensive ranking of managed service providers worldwide. This year Channel Futures received a record number of submissions. Applications poured in from North America, Europe, Asia, South America and beyond.

"This year's applicant pool was the largest and most diverse in the history of the survey, and our winners represent the health and progressivity of the managed services market," says Kris Blackmon, Channel Futures content director and editor of the MSP 501. "They're growing their revenue, expanding their customer influence and exploring new technology that will propel them for years to come. Channel Futures is pleased to honor PCM."

As it has for the last three years, Channel Futures teamed with Clarity Channel Advisors to evaluate these progressive and forward-leaning companies. MSPs were ranked according to its unique methodology, which recognizes that not all revenue streams are created equal. They weighted revenue figures according to how well the applicant's business strategy anticipates trends in the fast-evolving channel ecosystem.

"PCM has continued to enhance and refine our support of a robust cross-section of cloud topologies and applications to provide our valued customers with complete managed services," said Stephen Moss, Senior Vice President of Services and Solutions at PCM. "We have also introduced an entry level tier of managed services for customers that struggle to turn over the full set of keys for environments and want a portion of management executed on their behalf, while still under their control."

The MSP 501 winners and award recipients will be recognized at a special ceremony at [Channel Partners Evolution](#), held this year October 9-12 in Philadelphia, as well as in the Fall issue of Channel Partners Magazine.

The full MSP 501 report, available this fall, will leverage applicant responses, interviews and historical data to identify business and technology trends in the IT channel. Highlights will include:

- Revenue growth and business models
- Hiring trends and workforce dynamics
- Business strategies
- Service deliverables
- Business tools and automation investments

The complete 2018 MSP 501 list is available at [Channel Futures](#).

Background

The 2018 MSP 501 list is based on data collected by Channel Futures and its sister site, Channel Partners. Data was collected online from February 28 through May 31, 2018. The MSP 501 list recognizes top managed service providers based on metrics including recurring revenue, growth and other factors.

About PCM

PCM, Inc., through its wholly-owned subsidiaries, is a leading multi-vendor provider of technology solutions, including hardware, software and services to small, medium and enterprise businesses, state, local and federal governments and educational institutions across the United States, Canada and the UK. We generated net sales of \$2.2 billion in the twelve months ended March 31, 2018. For more information, please visit investor.pcm.com or call (310) 354-5600.

About Channel Futures

Channel Futures, Channel Partners Online, Channel Partners Conference & Expo and Channel Partners Evolution are part of Informa, the international business intelligence, academic publishing, knowledge and events group. Informa serves commercial, professional and academic communities, helping them connect and learn, and creating and providing access to content and intelligence that helps people and businesses work smarter and make better decisions faster.

Informa has over 10,000 colleagues in more than 20 countries and a presence in all major geographies. It is listed on the London Stock Exchange and is a member of the FTSE 100.

View source version on businesswire.com: <https://www.businesswire.com/news/home/20180702005202/en/>

Source: PCM, Inc.

Investor Relations:

Hayden IR

Kim Rogers, 385-831-7337

Kim@HaydenIR.com