



## PCM Named CRN® Triple Crown Award Winner

October 10, 2018

*Fifth Annual Award Program Recognizes Standout Solution Providers*

EL SEGUNDO, Calif.--(BUSINESS WIRE)--Oct. 10, 2018-- [PCM, Inc.](#) (NASDAQ: PCMI), a leading technology solutions provider, today announced that [CRN®](#), a brand of [The Channel Company](#), has recognized PCM for earning its 2018 [Triple Crown Award](#). This year 46 solution providers in North America reached the qualifying revenue, growth, and technical expertise to be named on three of CRN's prestigious solution provider lists, earning them the Triple Crown Award this year. This is the second consecutive year PCM has earned this distinction and one of only 18 companies that won this award in each of the last two years.

Each year CRN announces lists and rankings to distinguish solution providers who are outshining their peers in the IT channel. It is a great accomplishment for a solution provider to make any one of these lists; so being named in three, as this year's Triple Crown winners have been, deserves special acknowledgement. This year's CRN Triple Crown Award winners rank among the largest IT solution providers by revenue in North America on the [Solution Provider 500](#) list; are among the fastest growing organizations in the channel today on the [Fast Growth 150](#) list; and have made the [Tech Elite 250](#) list by receiving the highest level certifications from leading vendors.

Since 1987, PCM has been a leading provider of IT products, services, and solutions to businesses, government agencies, educational institutions and healthcare organizations. With robust Cloud, Security, Datacenter and Networking, Collaboration, Mobility and Managed Service practices along with access to over 300,000 IT products from top tier manufacturers, PCM continues to scale with and support its customers' IT needs.

"We are honored to have earned the distinction as a CRN Triple Crown Award winner for a second consecutive year," noted Frank Khulusi, CEO of PCM, Inc. "Our investments in our core technology practices and people continue to pay off and along with our customer first focus, PCM has become much more than an IT solutions provider, but a valuable and trusted partner in the IT decision making process."

"Each Triple Crown award-winner has simultaneously generated high enough revenue to be ranked on the Solution Provider 500 List, achieved double- or triple-digit revenue growth for recognition on the Fast Growth 150, and devoted significant time and effort to top certifications to attain Tech Elite 250 status," said Bob Skelley, CEO of The Channel Company. "Congratulations to each one of these high-achieving companies who continue to raise the bar for success in the IT Channel."

The 2018 Triple Crown Award winners will be featured in the October issue of CRN and can be viewed online at [www.crn.com/triplecrown](http://www.crn.com/triplecrown).

### About PCM

PCM, Inc., through its wholly-owned subsidiaries, is a leading multi-vendor provider of technology solutions, including hardware, software and services to small, medium and enterprise businesses, state, local and federal governments and educational institutions across the United States, Canada and the UK. We generated net sales of \$2.2 billion in the year ended June 30, 2018. For more information, please visit [investor.pcm.com](http://investor.pcm.com) or call (310) 354-5600.

### About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. [www.thechannelco.com](http://www.thechannelco.com)

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